

Media Monitor

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20 | **ADC** Business & Investment
Afternoon Despatch & Courier

Make in India in Defence to boost MSME sector

Defence Ministry to help promote indigenous manufacturing from 30% to 70% in 5 years

By A Business Reporter

“Government is attempting to boost MSME sector’s contribution to indigenous manufacturing in defence from 20-30% at present to 70% in next 5 years under its ambitious Make in India programme,” said Lieutenant General Ravi Thodde, AVSM, SM, VSM, Master General Ordnance, Indian Army (Retd.), during an interactive meeting on ‘Make in India in Defence: Opportunities for MSMEs & Manufacturing Sector’ held at WTC Mumbai last week. The interactive meeting was jointly organized by All India Association of Industries (AIAI) and World Trade Centre Mumbai. “This will not only boost opportunities for the MSME sector but also lead to job creation,” he said. At present, India is importing nearly 60% of its defense manufacturing components. The Government of India is committed to working with MSMEs focusing on import substitution, added Lt Gen Thodde.

The Make in India programme puts great thrust on sustainability. Lt Gen Thodde added that the Government is reaching out to MSMEs across India to encourage them to participate in this programme. Gov-



(L-R): Y. R. Warekar, Executive Director, WTC Mumbai, Lt. Gen Ravi Thodde, AVSM, SM, VSM, Master General Ordnance, Indian Army (Retd.), Capt. Somesh Batra, Vice Chairman, WTC Mumbai and Rupa Naik, Executive Director, AIAI and Director - Projects, WTC Mumbai.

ernment is also committed to introducing more clusters of defense manufacturing to help MSMEs reap the benefits of logistical efficiency, as well as to harness the benefits of innovation from all parts of the country. He informed the gathering that the Ministry of Defence is already working with the Government of Maharashtra to promote clusters in Nasik for aircraft components, forging and foundry in Kolhapur and for tank and combat vehicles in Pune. He further added that MOD was developing a testing center for Defense Procurement Assistance Center in Belgaum, Karnataka. This

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On the issue of procedural delays and transparency keeping MSMEs vary of participating in the Make in India programme, Lt Gen Thodde added that since 2014, the Ministry had done away with physical tendering and all tenders today were e-tenders.

“Government is finalizing RFPs for procuring ammunition of the value of Rs. 2500 crore per year under the Make in India programme and that these would be uploaded soon. This would be a game changer,” he concluded.

Media Monitor		
Publication:		Bullet Daily News
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Friday, 10 February 2017

Make in India

Make in India in Defense to boost MSME sector



Defense Ministry to help promote indigenous manufacturing from 30% to 70% in 5 years

Rs. 2500 crore allocation per year for ammunition alone

(Bullet Daily News), February 10, 2017: "Government is attempting to boost MSME sector's contribution to indigenous manufacturing in defense from 20-30% at present to 70% in next 5 years under its ambitious Make in India programme," said Lieutenant General Ravi Thodge, AVSM, SM, VSM, Master General Ordnance, Indian Army (Retd.), at an interactive meeting, jointly organized by World Trade Centre Mumbai and All India Association of Industries (AIAI). "This will not only boost opportunities for the MSME sector but also lead to job creation," he said. At present, India is importing nearly 60% of its defense manufacturing components. The Government of India is committed to working with MSMEs focusing on import substitution, added Lt Gen Thodge.

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Media Monitor		
Publication:		Business Standard
Edition: Mumbai	Date: 10.02.2017	Page No:

Business Standard

'Make in India in Defence will boost MSME sector'

[Press Trust of India](#) | Mumbai February 10, 2017 Last Updated at 21:48 IST

The Centre is attempting to boost MSME sector's contribution towards indigenous manufacturing in defence from the present 20-30 to 70 per cent in the next five years under its ambitious 'Make in India' programme, Lt General Ravi Thodge (Retd) said here today.

Lt Gen Thodge, AVSM, SM, VSM, who retired as Master General Ordnance, was addressing an interactive meeting, jointly organised by All [India](#) Association of Industries (AIAI) and World Trade Centre [Mumbai](#).

"This will not only boost opportunities for the MSME sector, but also lead to job creation," he said.

At present, [India](#) is importing nearly 60 per cent of its defence manufacturing components.

The [Government](#) of [India](#) is committed to working with MSMEs focusing on import substitution, he said.

The 'Make in India' programme puts great thrust on sustainability, Lt Gen Thodge said, adding that the [Government](#) is reaching out to MSMEs across [India](#) to encourage them to participate in this programme.

"The [Government](#) is also committed to introducing more clusters of defence manufacturing to help MSMEs reap the benefits of logistical efficiency, as well as to harness the benefits of innovation from all parts of the country," he said.

"The [Ministry of Defence](#) is already working with the [Government](#) of Maharashtra to promote clusters in Nashik for aircraft components, forging and foundry in Kolhapur and for tank and combat vehicles in Pune," he said.

The ministry was developing a testing center for Defence Procurement Assistance Center in Belgaum, Karnataka. This will also help MSMEs with testing facilities.

On the issue of procedural delays and transparency keeping MSMEs wary of participating in the 'Make in India' programme, Lt Gen Thodge said since 2014, the Ministry had done away with physical tendering and today it is done through e-tendering.

"The [Government](#) is finalising RFPs for procuring ammunition of the value of Rs 2,500 crore per year under the 'Make in India' programme and that these would be uploaded soon. This would be a game changer," he said.

Media Monitor		
Publication:		Daily News
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Defense Ministry to help promote indigenous manufacturing from 30% to 70% in 5 years Rs. 2500 crore allocation per year for ammunition alon

by Shrutee K/DNS

February 10, 2017: “Government is attempting to boost MSME sector’s contribution to indigenous manufacturing in defense from 20-30% at present to 70% in next 5 years under its ambitious Make in India programme,” said Lieutenant General Ravi Thodge, AVSM, SM, VSM, Master General Ordnance, Indian Army (Retd.), at an interactive meeting, jointly organized by World Trade Centre Mumbai and All India Association of Industries (AIAI). “This will not only boost opportunities for the MSME sector but also lead to job creation,” he said. At present, India is importing nearly 60% of its defense manufacturing components. The Government of

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Media Monitor		
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Make in India in Defence will boost MSME sector



[PTI](#)

February 10, 2017 | UPDATED 21:55 IST

Mumbai, Feb 10 (PTI) The Centre is attempting to boost MSME sectors contribution towards indigenous manufacturing in defence from the present 20-30 to 70 per cent in the next five years under its ambitious Make in India programme, Lt General Ravi Thodge (Retd) said here today.

Lt Gen Thodge, AVSM, SM, VSM, who retired as Master General Ordnance, was addressing an interactive meeting, jointly organised by All India Association of Industries (AIAI) and World Trade Centre Mumbai.

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"The Government is also committed to introducing more clusters of defence manufacturing to help MSMEs reap the benefits of logistical efficiency, as well as to harness the benefits of innovation from all parts of the country," he said.

"The Ministry of Defence is already working with the Government of Maharashtra to promote clusters in Nashik for aircraft components, forging and foundry in Kolhapur and for tank and combat vehicles in Pune," he said.

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Media Monitor		
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‘एमएसएमई’साठी संरक्षण क्षेत्रामध्येही ‘मेक इन इंडिया’

व्यापार प्रतिनिधी, मुंबई

संरक्षण क्षेत्रातील ‘एमएसएमई’ भागाचा वाटा वाढविण्याच्या दृष्टीने स्वदेशी निर्मितीला प्राधान्य देण्याचे प्रयत्न सध्या केंद्र सरकारतर्फे सुरू असून सध्या हा वाटा २० ते ३० टक्के आहे; भविष्यात राबविण्यात येणाऱ्या ‘मेक इन इंडिया’ उपक्रमांतर्गत हा वाटा पुढील पाच वर्षांमध्ये ७० टक्क्यांपर्यंत वाढविण्यात येणार आहे, अशी माहिती भारतीय लष्कराचे एव्हीएसम, एसएम, व्हीएसम मास्टर, लेफ्टनंट जनरल (निवृत्त) रवी थोडगे यांनी येथे दिली.

‘वर्ल्ड ट्रेड सेंटर, मुंबई’ आणि ‘ऑल इंडिया असोसिएशन ऑफ इंडस्ट्रीज’ (एआयएआय) यांच्या संयुक्त विद्यमाने आयोजित चर्चासत्रामध्ये ते बोलत होते. या कृतीमुळे एमएसएमई क्षेत्राची भरभराट होऊन रोजगारनिर्मितीदेखील होईल, असा विश्वास यावेळी व्यक्त करण्यात आला.

विद्यमान स्थितीत भारतातर्फे संरक्षणसामग्री निर्मितीचे ६० टक्के घटक हे आयात केले जातात; त्यामुळे केंद्र सरकारतर्फे आयातीच्या घटकाला पर्याय निर्माण करण्यासाठी एमएसएमईबरोबर काम केले जाते आहे, अशीही माहिती थोडगे यांनी दिली. सरकारचा संरक्षण क्षेत्रातील स्वयंपूर्णतेवर भर असल्याचेही ते म्हणाले.



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Make in India in Defense to boost MSME sector



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Media Monitor

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‘एमएसएमई’ क्षेत्राच्या भरभराटीसाठी संरक्षण क्षेत्रामध्येही ‘मेक इन इंडिया’

मुंबई, मंगळवार (वृत्तसंस्था) - संरक्षण क्षेत्रातील ‘एमएसएमई’चा वाटा वाढविण्याच्या दृष्टीने स्वदेशी निर्मितीला प्राधान्य देण्याचे प्रयत्न सध्या केंद्र सरकारतर्फे सुरू आहेत. सध्या हा वाटा अर्ध्या २० ते ३० टक्के असून राबविण्यात येणाऱ्या ‘मेक इन इंडिया’ उपक्रमांतर्गत भविष्यात हा वाटा पुढील पाच वर्षांमध्ये ७० टक्क्यांपर्यंत

वाढविण्यात येणार आहे, अशी माहिती भारतीय लष्कराचे एव्हीएसएम, एसएम, व्हीएसएम मास्टर, लेफ्टनंट जनरल (निवृत्त) रवी धोडगे यांनी दिली. वरल्ड ट्रेड सेंटर, मुंबई आणि ऑल इंडिया असोसिएशन ऑफ इंडस्ट्रीज (एआयएआय) यांच्या संयुक्त विद्यमाने आयोजित करण्यात आलेल्या एका चर्चासत्रामध्ये ते

बोलत होते. या कृतीमुळे एमएसएमई क्षेत्राची नुसती भरभराट न होता रोजगारनिर्मिती देखील होईल. सध्याच्या काळात भारतात संरक्षणसामग्री निर्मितीचे ६० टक्के घटक हे आयात केले जातत. त्यामुळेच केंद्र सरकारने आयातीच्या घटकाला पर्याय निर्माण करण्यासाठी एमएसएमईक्षेत्रावर काम केले जाते आहे, अशीही माहिती

धोडगे यांनी दिली. ‘मेक इन इंडिया’ हा कार्यक्रम अत्यंत व्यवहार्य आहे. या उपक्रमात एमएसएमई’नी सहभागी व्हावे या दृष्टीने केंद्र सरकार त्यांच्यापर्यंत पोचण्याचे प्रयत्न सध्या करीत आहे. वाखेरीज नवीन तंत्रज्ञानाचा लाभ घेण्यासाठी संरक्षण मंत्रालयातर्फे एमएसएमई’ला आणखीही काही मदत केली जाणार आहे. संरक्षण

मंत्रालय सध्या राज्य सरकारला महाराष्ट्रातील नाशिकमध्ये विमाननिर्मितीचे घटक, कोल्हा-पूरमध्ये रणगाड्यांसाठी फोर्जिंग आणि फाऊंड्रीची निर्मिती करणे तसेच पुण्यात युद्धसंदर्भातील वाहने निर्मितीकरण्यासाठीही आपला हात पुढे करणार आहे. वाखेरीज संरक्षण मंत्रालय कर्नाटकामधील बेळगावमध्ये

पुढील पाच वर्षांमध्ये संरक्षण मंत्रालयातर्फे स्वदेशी निर्मितीचा वाटा ३० टक्क्यांवरून ७० टक्क्यांवर नेला जाणार

संरक्षण संदर्भातील एक परीक्षा केंद्रही तयार करणार आहे. याचा उपयोग ‘एमएसएमई’च्या पाहणी सुविधांसाठी लाभ होणार आहे, अशीही माहिती धोडगे यांनी दिली. ‘मेक इन इंडिया’ उपक्रमात ‘एमएसएमई’च्या सहभागाला होणारा विलंब तसेच पारदर्शकतेबाबत श्री. धोडगे म्हणाले. २०१४ पासून संरक्षण मंत्रालयाने साध्या पद्धतीचा टेंडरींगला पूर्णविराम दिला असून आता पूर्णतः इ-टेंडरींग प्रक्रियेचा अवलंब केला जात आहे. ‘मेक इन इंडिया’ उपक्रमांतर्गत वार्षिक २५०० कोटीची शस्त्रसामग्री तयार करण्यासाठी केंद्र सरकार आरएफपीची निविदा करीत आहे.

KRISHNA VENTURES LIMITED			
Regd Office: 7th Floor, Corporate Centre, Opp. Hotel Vits, Andheri Kurla Road, Andheri (East), Mumbai 400059.			
Extract of Standalone Unaudited Financial Results for the Quarter and Nine Months Ended on 31.12.2016 (₹ in Lacs)			
Particulars	Quarter Ended 31.12.2016 (Unaudited)	Nine Months Ended 31.12.2016 (Unaudited)	Quarter Ended 31.12.2015 (Unaudited)
Total Income from operations (net)	19.97	19.97	8.00
Net Profit / (Loss) from ordinary activities after tax	10.01	(8.00)	(6.90)
Net Profit / (Loss) for the period after tax (after Extraordinary Items)	10.01	(8.00)	(6.90)
Equity Share Capital	1,080.00	1,080.00	1,080.00
Reserves (Excluding Revaluation Reserves as shown in the Balance Sheet of previous year)	230.74	230.74	212.82
Earnings per Share (before extraordinary items) (₹ of ₹ 10/- each)			

Wed, 15 February 2017
epaper.freepressjournal.in//c/20046457

KJMC FINANCIAL SERVICES LIMITED			
Regd. Office: 162, Atlanta, 16 th Floor, Nariman Point, Mumbai - 400 021 • CIN: L99999MH1988PLC047873			
UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2016 (₹ in Lacs)			
Particulars	Quarter ended 31-12-2016 (Unaudited)	Nine months ended 31-12-2016 (Unaudited)	Quarter ended 31-12-2015 (Unaudited)
Total income from operations (net)	57.02	176.26	37.71
Net Profit / (Loss) from ordinary activities after tax	8.80	18.84	2.18
Net Profit / (Loss) for the period after tax (after Extraordinary Items)	8.80	18.84	2.18
Equity Share Capital	478.57	478.57	448.57
Reserves (including Revaluation Reserve as shown in the Balance Sheet of previous year)	NA	NA	NA
Earnings Per Share (before extraordinary items) (₹ of ₹ 10/- each) (not annualised for the Quarter)			
Basic:	0.19	0.41	0.05



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पुण्य नगरी

संरक्षण क्षेत्रामध्येही मेक इन इंडिया राबवणार

■ मुंबई: संरक्षण क्षेत्रातील 'एमएसएमई' भागाचा वाटा वाढवण्याच्या दृष्टीने स्वदेशी निर्मितीला प्राधान्य देण्याचे प्रयत्न सध्या केंद्र सरकारतर्फे सुरू आहेत. सध्या हा वाटा अवघा २० ते ३० टक्के असून भविष्यात राबवण्यात येणाऱ्या 'मेक इन इंडिया' उपक्रमांतर्गत हा वाटा पुढील पाच वर्षांमध्ये ७० टक्क्यांपर्यंत वाढवण्यात येणार आहे, अशी माहिती भारतीय लष्कराचे एव्हीएसम, एसएम, व्हीएसम मास्टर, लेफ्टनंट जनरल (निवृत्त) रवी थोडगे यांनी दिली.

वर्ल्ड ट्रेड सेंटर, मुंबई आणि 'ऑल इंडिया असोसिएशन ऑफ इंडस्ट्रीज' (एआयएआय) यांच्या संयुक्त विद्यमाने आयोजित करण्यात आलेल्या एका चर्चासत्रामध्ये ते बोलत होते. ते या वेळी म्हणाले की, या कृतीमुळे एमएसएमई क्षेत्राची नुसती भरभराट न होता रोजगारनिर्मितीदेखील होईल. सध्याच्या काळात भारतातर्फे संरक्षणसामग्री निर्मितीचे ६० टक्के घटक हे आयात केले जातात.

त्यामुळेच केंद्र सरकारतर्फे आयातीच्या घटकाला पर्याय निर्माण करण्यासाठी एमएसएमईबरोबर काम केले जाते आहे. 'मेक इन इंडिया' हा कार्यक्रम अत्यंत व्यवहार्य आहे. या उपक्रमात 'एमएसएमई'नी सहभागी व्हावे या दृष्टीने केंद्र सरकार त्यांच्यापर्यंत पोचण्याचे प्रयत्न सध्या करत आहे. याखेरीज नवीन तंत्रज्ञानाचा लाभ घेण्यासाठी संरक्षण मंत्रालयातर्फे 'एमएमएमई'ला आणखीही काही मदत केली जाणार आहे. संरक्षण मंत्रालय सध्या महाराष्ट्र सरकारला नाशिकमध्ये विमान निर्मितीचे घटक, कोल्हापूरमध्ये रणगाड्यांसाठी फोर्जिंग आणि फाऊंड्रीची निर्मिती करणे तसेच पुण्यात युद्धसंदर्भातील वाहने निर्मिती करण्यासाठीही आपला हात पुढे करणार आहे. याखेरीज संरक्षण मंत्रालय बेळगावमध्ये संरक्षण संदर्भातील एक परीक्षा केंद्रही तयार करणार आहे. याचा उपयोग 'एमएसएमई'च्या पाहणी सुविधांसाठी लाभ होणार आहे, अशीही माहिती थोडगे यांनी दिली.

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'MAKE IN INDIA WILL BOOST MSME SECTOR'

Mumbai: The Centre is attempting to boost MSME sector's contribution towards indigenous manufacturing in defence from the present 20-30 to 70 per cent in the next five years under its ambitious 'Make in India' programme, Lt General Ravi Thodge (Retd) said here today. Lt Gen Thodge, AVSM, SM, VSM, who retired as Master General Ordnance, was addressing an interactive meeting, jointly organised by All India Association of Industries (AIAI) and World Trade Centre Mumbai. "This will not only boost opportunities for the MSME sector, but also lead to job creation," he said. At present, India is importing nearly 60 per cent of its defence manufacturing components. The Government of India is committed to working with MSMEs focusing on import substitution, he said. The 'Make in India' programme puts great thrust on sustainability, Lt Gen Thodge said, adding that the Government is reaching out to MSMEs across India to encourage them to participate in this programme.

—PTI

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No-more ‘chakravyuh’ for MSMEs in defence-deals, Ravi Thodge

During operation Kargil the procurement costs escalated three times the regular cost

Sairaj Iyer

Government contracts could be a great avenue for start-ups and MSMEs, but many perceive it to be a complicated route, similar to a confusing *chakravyuh*. Lt. Gen Ravi Thodge, ASVM, SM, VSM and Master General Ordinance with the Indian army (retd.) highlighted that this *chakravyuh* is fast disappearing. Speaking to a gathering of MSMEs at the World Trade Center, he shared that a defence-MSME partnership would not only help start-ups, but also offer the army indigenized products and local support.

Speaking about how the initiative has been lacking over the past few years he said, “The basic desire to work with the army is lacking. In the past 2 years, I have been travelling and interacting with various MSMEs, and have found that they provide some indigenous products for the army. We (Indians) have the energy as well as intelligence, but people need to let-go of this inhibition.”

The general stated that during operation Vijay (Kargil), the procurement cost escalated three times the regular cost. Costly imports due to unavailability of local products and services were a major reason for the increase in costs. Import costs covered not only the manufacturer’s cost and margins, it also covered transportation & logistics costs, overseas labour, and currency related issues. Indigenized products or components, in this regard, were available at a fraction of the imported materials and moreover it was also easy to get servicing and replacement of parts faster.

Indigenization will not only lead to substitution in imports also improve productivity levels, which would lead to a growth in GDP and improve FDI. As such a 2% increase in GDP equates with a 5% increase in FDI. The defence budgets, according to Captain Somesh Batra, founding partner at Seahorse Shipping Agencies, are in the range of \$34 bn, and a whopping 60% of these are routed through imports. Referring to the Make-in-India initiative he said, in this regard it was more than a mere slogan. “India has 15,000 kms of land border and 7500 km of maritime border, which needs to be secure, and the armed forces are doing an excellent job with it. Import substitution by involving MSMEs would only facilitate a better GDP,” he said.

The government's boost to entrepreneurship through Make-in-India or Start-up-India programs could fuel the ambition of the MSMEs to actively pursue defence projects. The statistics provided

by the development of local electronic and defence clusters, adopted by Karnataka, Maharashtra and Andhra Pradesh shows ample handholding and transparency in the relationship. "Digitized RFPs and development of regional clusters ensure active handholding between the department and MSMEs. There is a boost from the government to indigenize manufacturing in defence from 20-30% at present to 70% in next 5 years under its ambitious Make in India programme," he said.

General Ravi Thodge's forecast for 2017 could spell a bumper year for MSMEs, keen to work in this sector. Maharashtra Chief Minister, Devendra Phadnavis is already looking at spending Rs.1000 crore to get start-ups in the defence sector. He is in talks with the General in developing the defence-manufacturing-clusters at Kolhapur, Aurangabad, Nagpur to begin with, although there do exist avenues in Nashik (components), and Pune (mother-depot for infantry, tanks and vehicles). In response to a query the General shared, "The Defence Ministry is keen to promote local manufacturing from 30% to nearly 70% in coming 5 years. A detailed announcement will be released shortly, but the ministry has already allocated Rs. 2500 crore per year for ammunition alone, to be procured from the domestic manufacturers."

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'Make in India in Defence will boost MSME sector'

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The 'Make in India' programme puts great thrust on sustainability, Lt Gen Thodge said, adding that the Government is reaching out to MSMEs across India to encourage them to participate in this programme.

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"The Government is also committed to introducing more clusters of defence manufacturing to help MSMEs reap the benefits of logistical efficiency, as well as to harness the benefits of innovation from all parts of the country," he said.

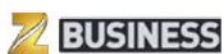
"The Ministry of Defence is already working with the Government of Maharashtra to promote clusters in Nashik for aircraft components, forging and foundry in Kolhapur and for tank and combat vehicles in Pune," he said.

The ministry was developing a testing center for Defence Procurement Assistance Center in Belgaum, Karnataka. This will also help MSMEs with testing facilities.

On the issue of procedural delays and transparency keeping MSMEs wary of participating in the 'Make in India' programme, Lt Gen Thodge said since 2014, the Ministry had done away with physical tendering and today it is done through e- tendering.

"The Government is finalising RFPs for procuring ammunition of the value of Rs 2,500 crore per year under the 'Make in India' programme and that these would be uploaded soon. This would be a game changer," he said.

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