



**WORLD TRADE CENTER®**  
**MUMBAI**

Promoted by MVIRDC®  
M. Visvesvaraya Industrial Research and Development Centre

# WORLD TRADE CENTER MUMBAI TRADE INSTITUTE

## Post Graduate Diploma in Forex and Risk Management (PDFRM)

### SYLLABUS

#### **FOREIGN EXCHANGE**

- Exchange Rate Policies Adopted by Various Countries
- Features of International and Indian Forex Markets
- Direct and Indirect Rates, Two-Way Quotations, Pips, Spread, Value Dates-Cash, Tom, Spot, Cross Rates, Rupee Based Currencies' Rate Calculation
- Central Banks' Role in Currency Markets
- Exchange Position & Funds Position & Gaps
- Rate Calculations - Card Rates, Export, Import, Inward & Outward Remittances' Rates, Forward Contract Rates
- Forward Rates-Swaps, Forward Contracts-Booking, Cancellation, Early Delivery, Extension
- Treasury Set Up, Dealing Room, Risks in Dealing Room Operations, Risk Limits Like Daylight, Overnight, Stop Loss
- Economic Factors Affecting Exchange Rates, Important Data Releases from the U S, Euroland, U K, Japan and India
- Technical Analysis – Introduction to Trend Lines, Support, Resistance, Reversal Patterns like Double Top, Head and Shoulders and Japanese Candlestick Patterns like Hammer, Shooting Star, Bullish/Bearish Engulfing

#### **TRADE FINANCE**

- Basic Export Procedures, Import Procedures, Letters of Credit, Negotiation of Documents, UCPDC, Factoring, Forfeiting
- External Commercial Borrowings, Syndicated Loans, FCCB, Buyers' Credit

#### **RISK MANAGEMENT**

- Introduction to Risk Management: Defining Risk; Understanding Exposures; Transaction Risk, Translation Risk, Economic Risk
- Use Of Forward Contracts and Futures
- Options – Terminology, Factors Affecting Option Prices, Commonly Used Option Strategies
- Interest Rate Swaps, Forward Rate Agreements
- Currency Swaps, Principal Only Swaps, Coupon Only Swaps

## TRADING IN CURRENCIES

- One Day Hands-On Simulated Bourse Game for The Participants Featuring ‘Trading in Currencies and Quoting for Merchant Transactions’.

*[Bourse game has been specially designed to help junior and mid level dealers, bankers in treasury, finance students, business school students and corporate finance executives to understand the dynamics of foreign exchange trading]*

## ADDED FEATURES

- Library Facility
- Exposure to WTC Events

## ADMISSION PROCEDURE

<b>Eligibility</b>	Graduation
<b>Duration</b>	Six months
<b>Days / Time</b>	2 <sup>nd</sup> & 4 <sup>th</sup> Saturdays (10.30 a.m. – 5.30 p.m.)
<b>Commencement</b>	January & July every year
<b>Fee (Payable at Admission)</b>	Rs. 35,000/- plus GST @18% (Non-refundable)
<b>Payment</b>	Full payment by Cash / Cheque / DD in favour of ‘ <b>MVIRDC</b> ’

### Admission Procedure:

1. The prescribed Application Form to be filled in and the applicants have to appear for a discussion with prior appointment. Please call 66387392 / 66387391 to fix an appointment.
2. When appearing to your meeting, please make sure to bring the following.
  - Three passport size photographs.
  - The original Marksheet / Certificate alongwith xerox copies of the certificates / marksheet.
  - Full Course fee by Cash or Cheque in favour of ‘**MVIRDC**’
3. Admissions will be strictly on first-come and first-serve basis, as seats are limited.

### Contact Address

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