

Executive Summary of the Interactive meeting on “2015 Taiwan Trade Mission to India”

The World Trade Centre Mumbai (WTC Mumbai) in association with All India Association of Industries (AIAI) held an interactive meeting with the Taiwanese delegation headed by Mr. Chien-Nan Kuo, Yu Tong Steel Co Ltd. at the Centrum, Centre 1, WTC Complex on May 15, 2015. The main aim of the meeting was to introduce the Taiwanese delegation members to the members of WTC Mumbai and invitees and thereafter assist in building fruitful connections at business-to-business meetings organized for the purpose. Ms. Emma Yang, Director – Taipei World Trade Centre, Mumbai who was present on the occasion helped facilitate the event.

Rupa Naik, Director – Projects, MVIRDC World Trade Center Mumbai and Executive Director, All India Association of Industries in her opening remarks, welcomed Kuo, delegation members and invitees and invited the delegation to come and invest in Maharashtra as there is ample opportunity for collaboration. She said that the WTC Mumbai would provide all support to create mutually beneficial tie-ups to this and future delegations that came to the Centre. Ms. Naik introduced the three new WTCs namely, Bhubaneswar, Jaipur and Goa, saying, while the first is already operational, the other two would commence operations in the next two months. In the future, the delegations members could meet government officials and key-decision makers, while also identifying projects to forge meaning collaborations.

Ms Naik praised Taiwan saying that it excelled in practically all spheres of the economy. Currently, it is one of the leading countries and followed in the league with China. She urged the attendees to make the most from what the delegation members had to offer and recommended that they attend trade fairs in Taiwan and identify opportunities for themselves.

Ms. Yang in her welcome remarks said that she felt honoured to introduce the delegation to WTC Mumbai and invited them to benefit from the business-to-business meetings. She also introduced the Taipei International Food Show and informed the attendees to attend it. She was hopeful that next year, an Indian pavilion would participate at the event.

Mr. Kuo said that he was happy to lead the Taiwanese delegation comprising a total of 20 members who represent various sectors of the industry, of which 15 are present for this event. They consisted of suppliers, engineers, manufacturers of hardware equipment for water, steel, air tools, integrated power supply, primer moulds, invertors, power systems, connectors, steel material food supplements, skincare products, drying

systems, solid waste management equipment, grinding machines (aerospace and automobile industries), fine chemicals, energy-saving construction materials, machinery for port and maritime, solar & LED, solar applications for end users etc. He said that the delegation was present for further discussions to forge joint ventures.

Mr. Y.R. Warerkar, Executive Director, MVIRDC World Trade Centre Mumbai proposed the vote of thanks, acknowledging the efforts of Mr. Kuo and Ms. Yang in bringing the delegation to WTC Mumbai. He recognized the growing Taiwan-India relations in the areas of economic cooperation, science & technology, culture and educational exchange. He assured that WTC Mumbai and AIAI would provide an enabling platform to further mutual business interests and facilitate greater commercial exchanges in the future.