

Overview of Philippine Trade with India

Presented by:

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OUTLINE

- I. An Overview of PH Trade with the World**
- II. PH-India Bilateral Trade Relations**
- III. Products for Promotion**
- IV. ASEAN-India FTA**



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PHILIPPINE TRADE WITH THE WORLD



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THE PHILIPPINES AT A GLANCE



Land Area: 300,000 km²
(Archipelago of 7,100 islands)

Strategic Location: Gateway of international shipping and air lines, etc.

Population: 109 M (2019 est.)

Labor Force: 42.8M (2018 est.)

Ideal gateway to access 650 million ASEAN market



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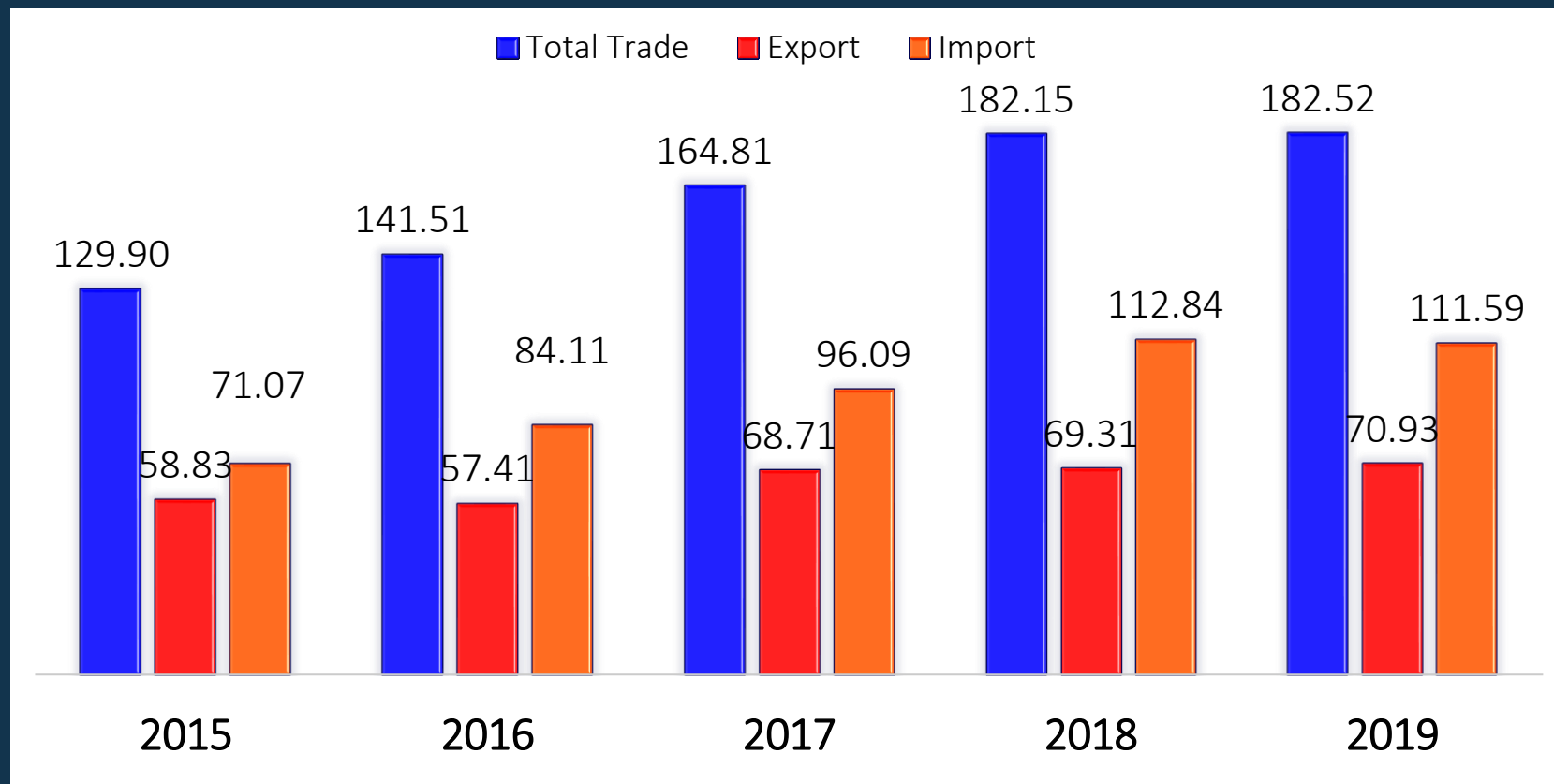
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PH MERCHANDISE TRADE PERFORMANCE

Value in US\$ Billion



5-year Growth Rate (2015 to 2019)

Total Trade: 8.87%

Export: 4.79%

Import: 11.94%

Source: Adjusted PSA data Processed by DTI EMB



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2019 TOP PH EXPORT MARKETS

**Adjusted PSA data,
Processed by
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Value in US\$ Million

Rank	Markets	2019	%Share
TOTAL PH EXPORTS		70,296.98	100.00
<i>TOP 10</i>		<i>58,969.03</i>	<i>83.15</i>
1.	UNITED STATES OF AMERICA	11,566.92	16.31
2.	JAPAN	10,674.92	15.05
3.	CHINA, PEOPLE'S REP. OF	9,814.43	13.84
4.	HONG KONG SAR	9,624.90	13.57
5.	SINGAPORE	3,831.80	5.40
6.	KOREA, REP. OF (SOUTH)	3,240.83	4.57
7.	THAILAND	2,972.48	4.19
8.	GERMANY	2,723.24	3.84
9.	NETHERLANDS	2,266.05	3.19
10.	TAIWAN (REP. OF CHINA)	2,253.46	3.19
17	INDIA	545.45	0.77



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2019 TOP PH IMPORT SUPPLIERS

Value in US\$ Million

**Adjusted PSA data,
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Rank	Markets	2019	%Share
	TOTAL PH IMPORTS	111,593.08	100.00
	<i>TOP 10</i>		
1.	CHINA, PEOPLE'S REP. OF	25,495.69	22.89
2.	JAPAN	10,579.96	9.48
3.	KOREA, REP. OF (SOUTH)	8,476.78	7.60
4.	UNITED STATES OF AMERICA	8,072.19	7.23
5.	THAILAND	6,975.79	6.25
6.	INDONESIA	6,890.32	6.17
7.	SINGAPORE	6,658.39	5.97
8.	TAIWAN (REP. OF CHINA)	4,752.63	4.26
9.	MALAYSIA	4,692.91	4.21
10.	VIET NAM	3,642.31	3.26
13	INDIA	1,826.18	1.64



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PHILIPPINES' TRADE RELATIONS WITH INDIA



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PH – INDIA MERCHANDISE TRADE

Value in US\$ Million



5-year Growth Rate (2015 to 2019)

Total Trade: 13.17%

Export: 9.34%

Import: 14.45%

Source: Adjusted PSA data Processed by DTI-EMB



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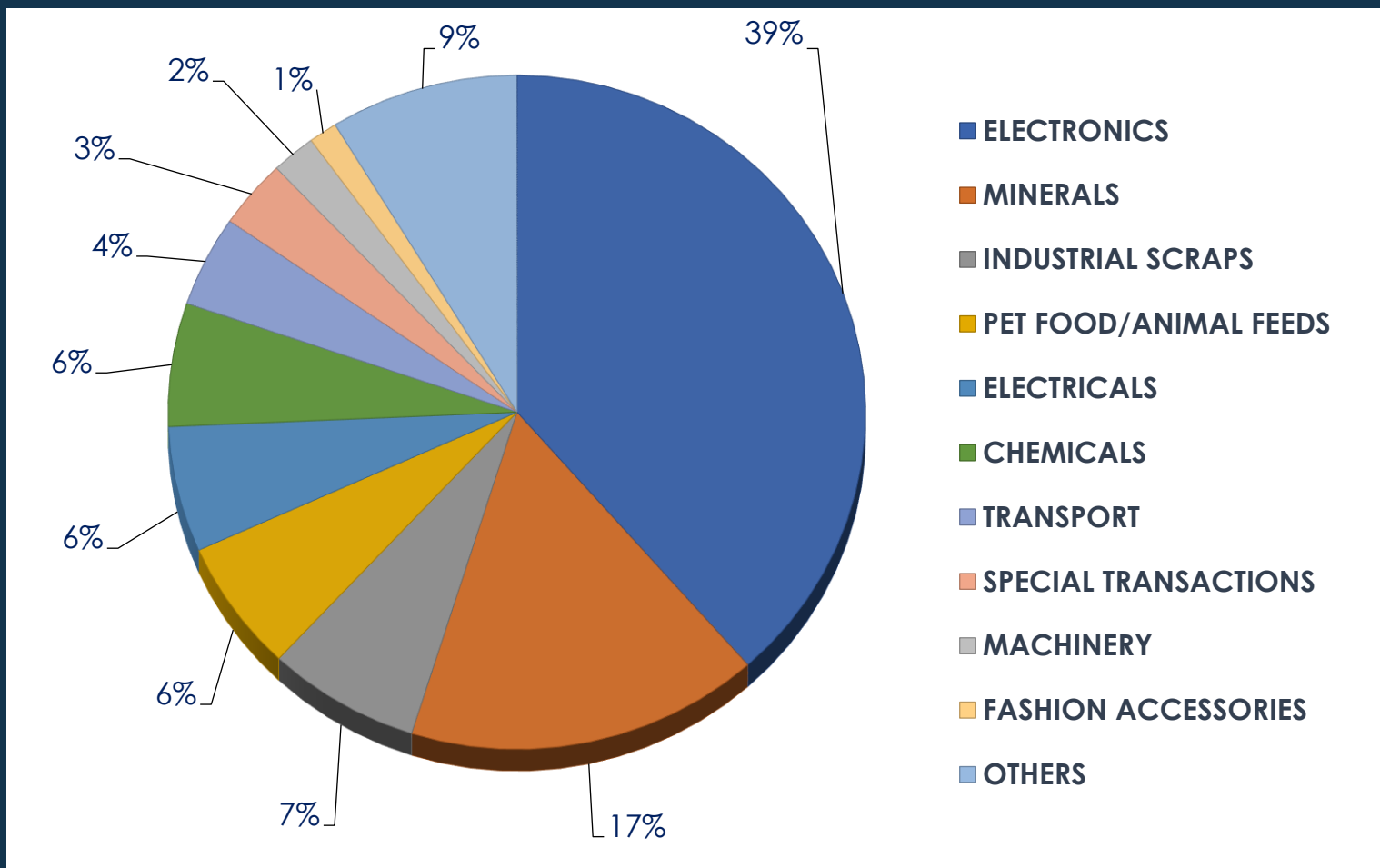
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2019 Total PH Exports to India

USD 545,445,461



Source: Adjusted PSA Data Processed by DTI-EMB



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2019 Top PH Exports to India

Value in USD

RANK	DESCRIPTION	2019	%SHARE
	TOTAL PH EXPORTS TO INDIA	545,445,461	100.00
	TOP 10 EXPORTS	313,314,839	57.44
1	Input or output units, whether or not containing storage units in the same housing	121,657,166	22.30
2	Other unwrought gold, non-monetary	45,295,064	8.30
3	Oil-cake and other solid residues, whether or not ground or in the form of pellets	34,529,016	6.33
4	Copper ores and concentrates	27,378,248	5.02
5	Digital monolithic integrated circuits	26,591,556	4.88
6	Ferrous waste and scrap, n.e.s.	16,227,801	2.98
7	Semiconductor devices manufactured from materials on consignment basis	11,170,602	2.05
8	Other inductors	10,377,465	1.90
9	Static converters (e.g. rectifiers)	10,066,761	1.85
10	Other surface-active agents, n.e.s.	10,021,160	1.84

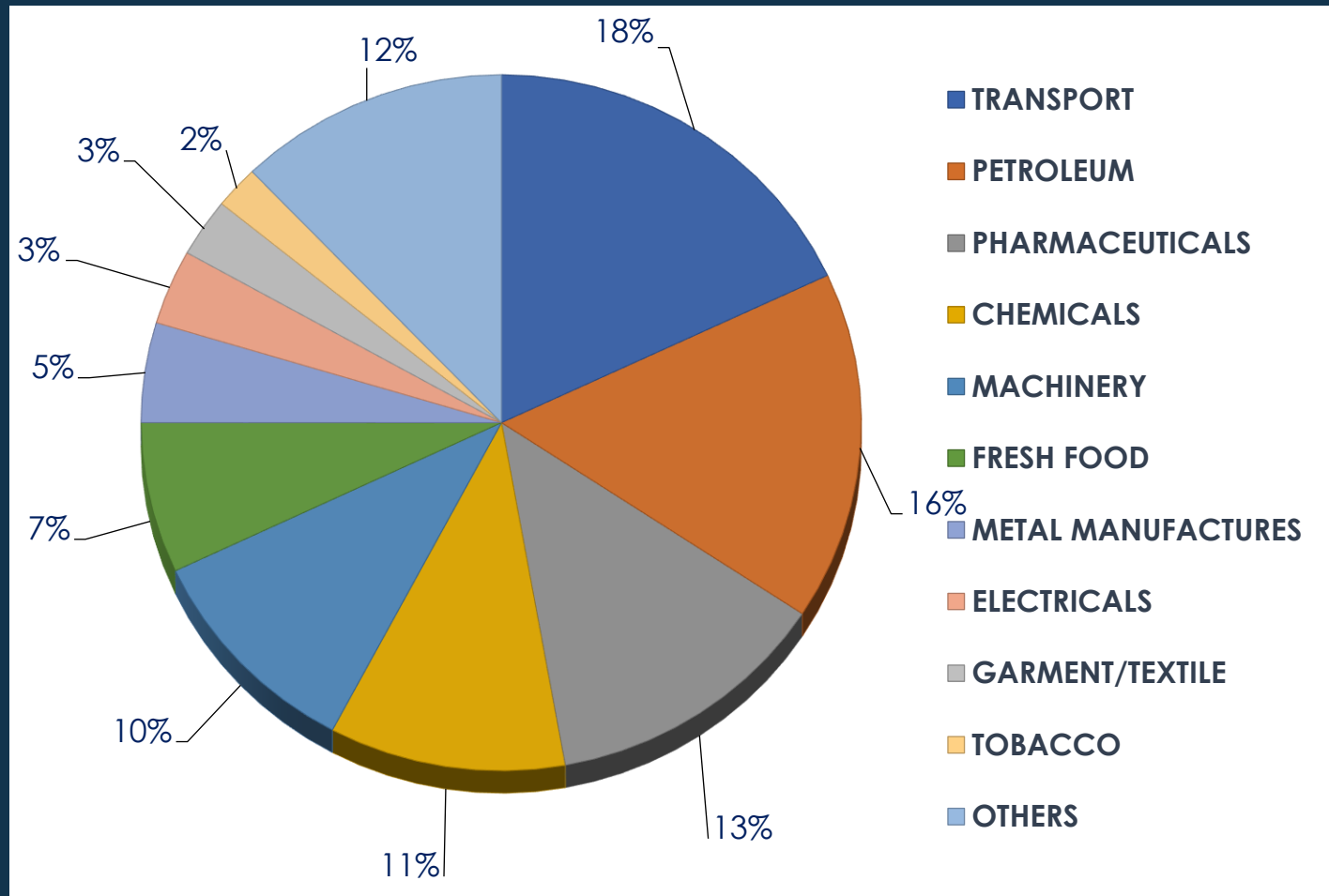
2019 Top PH Food Exports to India

Value in USD

RANK	DESCRIPTION	2019	%SHARE
	TOTAL PH Food EXPORTS TO INDIA	3,851,946	100.00
	TOP 10 FOOD EXPORTS	3,828,930	99.40
1	Pineapples, otherwise prepared or preserved	1,406,240	36.51
2	Mixtures of fruits, nuts and other edible parts of plants, otherwise prepared or preserved	1,138,950	29.57
3	Other jams, fruit jellies, marmalades, fruit or nut puree and fruit or nut pastes, being cooked preparations	703,367	18.26
4	Pineapple juice, unfermented and not containing added spirit	372,191	9.66
5	Beans of species Vigna mungo (L.) Hepper or Vigna radiata (L.) Wilczek, shelled	109,380	2.84
6	Other bread, pastry, cakes, biscuits and other baker's wares, whether or not containing cocoa	32,768	0.85
7	Other food preparations containing cocoa n.e.s.	24,010	0.62
8	Prepared foods obtained by the swelling or roasting of cereals or cereal products	15,955	0.41
9	Cocoa beans, whole or broken, raw or roasted	15,200	0.39
10	Colouring matter of vegetable or animal origin, whether or not chemically defined	10,869	0.28

2019 Total PH Imports from India

USD 1,826,178,816



Source: Adjusted PSA Data Processed by DTI-EMB



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2019 Top PH Imports from India

Value in USD

RANK	DESCRIPTION	2019	%SHARE
	TOTAL PH IMPORTS FROM INDIA	1,775,587,427	100.00
	TOP 10 IMPORTS	875,671,245	47.95
1	Light petroleum oils and preparations thereof	291,066,469	15.94
2	Other Medicaments	169,549,638	9.28
3	Meat of bovine animals, boneless, frozen	87,285,405	4.78
4	Components, parts and/or accessories imported from one or more countries for assembly of motorcycles	78,857,515	4.32
5	Components, parts and accessories imported from one or more countries for assembly of passenger cars	55,094,073	3.02
6	Other parts (not including rubber tires, engines, electric parts, completely knocked-down parts, and storage batteries)	51,587,178	2.82
7	Motorcycles with reciprocating internal combustion piston engine	46,677,308	2.56
8	Semi-finished products of iron or non-alloy steel	37,953,424	2.08
9	Tobacco, partly or wholly stemmed/stripped	33,002,570	1.81
10	Vaccines for human medicine	24,597,665	1.35

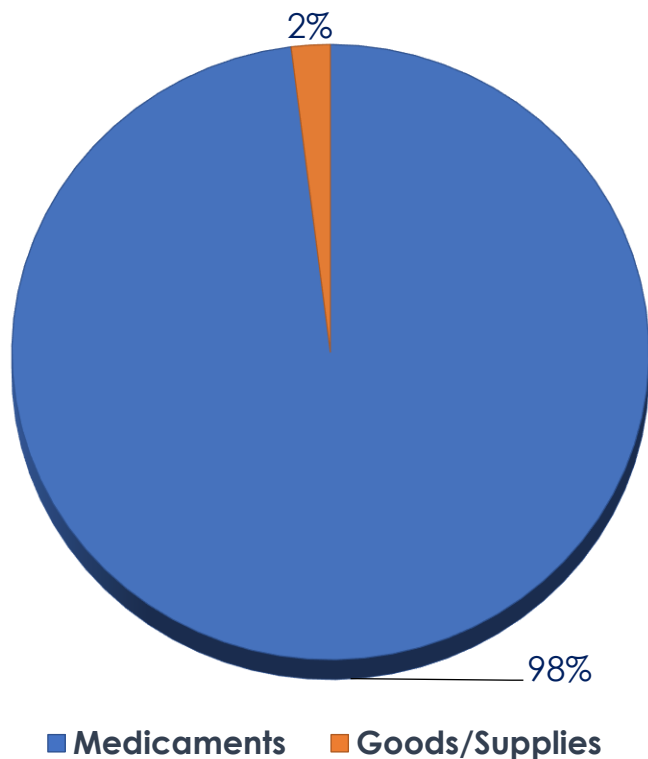
2019 Top PH Food Imports from India

Value in USD

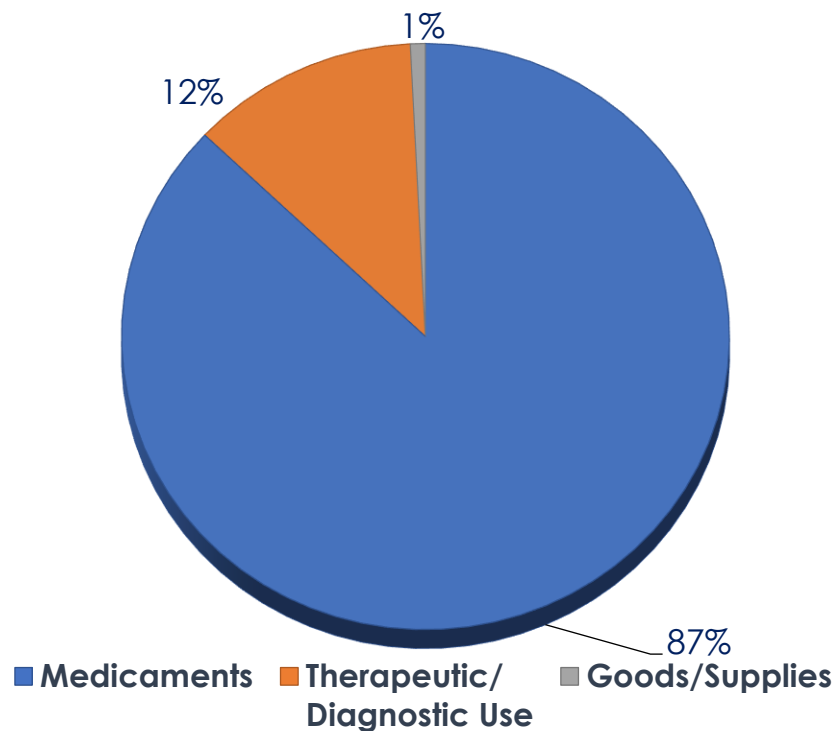
RANK	DESCRIPTION	2019	%SHARE
	TOTAL PH FOOD IMPORTS FROM INDIA	160,355,500	100.00
	TOP 10 FOOD IMPORTS	132,991,731	86.24
1	Meat of bovine animals, boneless, frozen	87,285,405	54.43
2	Rice in the husk (paddy or rough)	18,608,537	11.60
3	Ground-nuts, not roasted or otherwise cooked, shelled, whether or not broken	7,926,436	4.94
4	Cane molasses	7,253,764	4.52
5	Other preparations containing cocoa, in blocks, slabs or bars, filled	4,486,149	2.80
6	Other preparations containing cocoa, in blocks, slabs or bars, not filled	3,059,940	1.91
7	Semi-milled or wholly milled rice, whether or not polished or glazed	2,420,984	1.51
8	Potatoes, prepared or preserved otherwise than by vinegar or acetic acid, frozen	2,416,897	1.51
9	Maize (corn) seed	2,343,437	1.46
10	Fruits of the genus Capsicum or of the genus Pimenta, dried or crushed or ground	2,288,643	1.43

2019 PH-IN Trade in Pharmaceuticals

**Adjusted PSA data, Processed by DTI EMB*



**2019 Total Exports of
Pharmaceuticals to India**
USD 1,378,698



**2019 Total Imports of
Pharmaceuticals from India**
USD 235,736,551

2019 PH-IN Trade in Pharmaceuticals (Exports and Imports)

Description	2019	% Share
Total Exports	1,378,698	100.00
Medicaments (Specialized and Vitamins)	1,351,526	98.03
Goods/Supplies (Suture/Reagent and Bandage/ Dressing)	27,172	1.97

Description	2019	% Share
Total Imports	235,736,556	100.00
Medicaments (Specialized, Vitamins, Antibiotics, etc.)	204,979,990	86.95
Therapeutic/Diagnostic Use (Vaccines)	28,589,221	12.13
Goods/Supplies (Suture/Reagent and Bandage/ Dressing)	1,865,154	0.79
Veterinary Use	302,191	0.12



PH-IN cooperation in Pharmaceutical Industry



File Photo of President Duterte and PM Modi

3.07%

of PH Exports of
Pharmaceuticals in
2019 went to India

13.66%

of PH Imports of
Pharmaceuticals in
2019 were from India

Pharmaceutical companies from India are encouraged to establish manufacturing operations in the Philippines to help bring down prices, particularly of specialized medicines.

PHILIPPINE PRODUCTS AND SERVICES FOR PROMOTION



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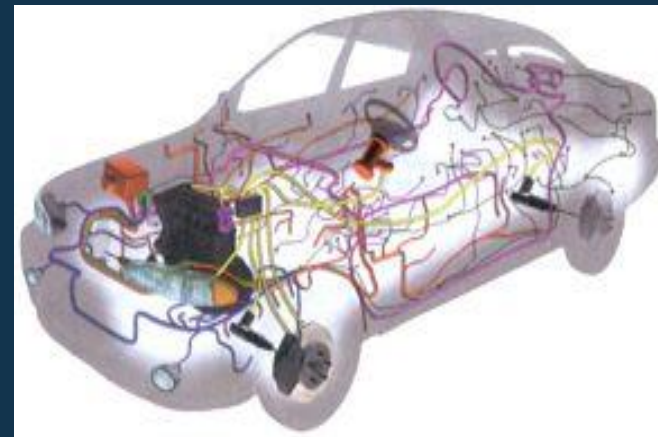
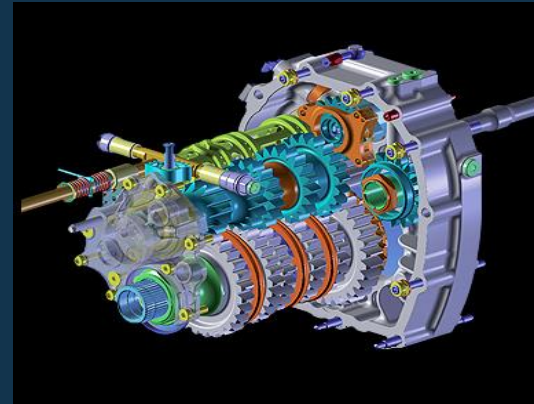


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Electronics (semiconductors, electronic integrated circuits, consumer electronics)



Motor Vehicle Parts (Auto Parts)



Design-Driven Products: Homestyle – Furniture, Holiday Décor, Giftware



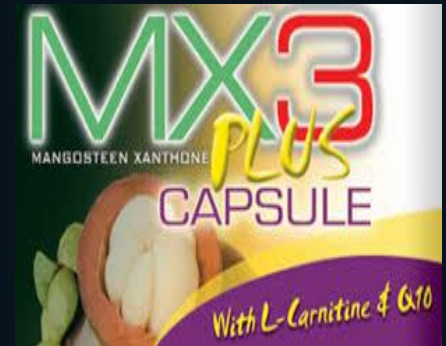
Design-Driven Products: Fashion Accessories, Jewelry



Personal Care Products



Health and Wellness Products



Fresh / Processed Food



Coconut Products



Organic Products



The US consumer market for organic products reached US\$219B in 201

Europe and North America represent more than 90% of global consumption of organic products.

86 countries have established organic farming regulations and some 30 new countries are in the preparation process.

Best Selling Organic products are Dairy products and eggs.



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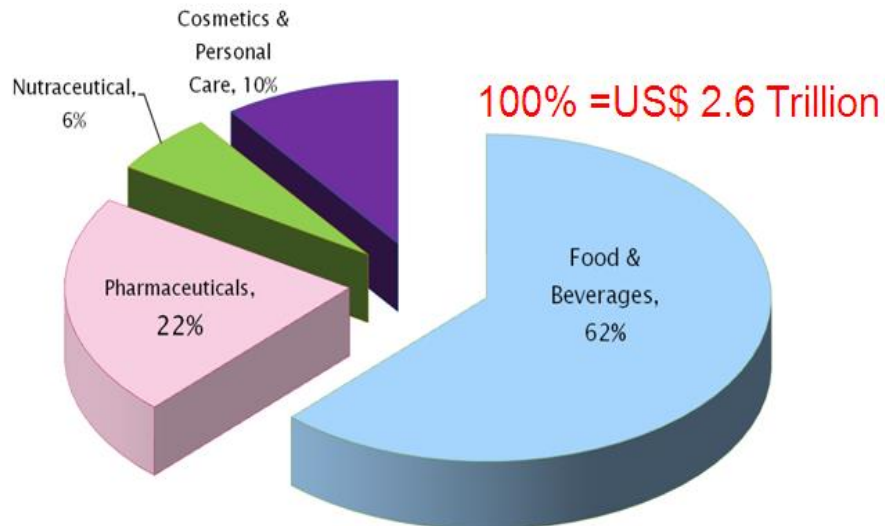
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HALAL Certified Products

GLOBAL MARKET FOR HALAL PRODUCTS



Halal Market

US\$2.6 trillion industry
current global Halal market

US\$10 trillion industry by 2030

US\$632 Billion

Total trade in Halal food alone

Making it one of the fastest growing consumer segments in the world



Halal butchery and poultry shelves in a supermarket in Illzach, eastern France. Photograph: Sebastien Bozon/AFP/Getty Images



Consumers are continually looking for sources of education and verification to the authenticity and quality of Halal Products, including certification

PH Services for Promotion Tourism



Education Services



Creative Services



IT-enabled Services BPO (voice/non-voice)



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Franchising



Philippine products with potential in India



Key findings

The products with greatest export potential from Philippines to India are smart cards; electronic integrated circuits; LED lamps, photosensitive semiconductor devices and static converters. Philippines has the highest supply capacity in oilcake of coconut or copra. Parts of telephone sets & other transmission apparatus is the product that faces the strongest demand potential in India.



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PH Free Trade/GSP Agreements

7 Existing Philippine FTAs under ASEAN

- ASEAN Trade in Goods Agreement (ATIGA)
- ASEAN-China Free Trade Agreement (ACFTA)
- ASEAN-Korea Free Trade Agreement (AKFTA)
- ASEAN-Australia-New Zealand Free Trade Agreement (AANZFTA)
- ASEAN-Japan Comprehensive Economic Partnership Agreement (AJCEPA)
- ASEAN-India Free Trade Agreement (AIFTA)
- ASEAN-Hong Kong Free Trade Agreement (AHKFTA)

Bilateral

- Philippine-Japan Economic Partnership Agreement (PJEPA)
- European Free Trade Association (EFTA) FTA

GSPs : US, EU, Canada, Russia



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ASEAN-India Free Trade Agreement (AIFTA)

The Philippines enjoys
reduced tariffs for
94% of exports to
India.



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Sample Preferential Tariffs under AFTA

PRODUCTS	MFN RATE	AFTA RATE (AS OF DECEMBER 31, 2019)
Medicated toilet soaps	10	0%
Other soaps	10	0%
Personal deodorants and anti-perspirants	10	0%
Sweet biscuit	30	0%
Pastries and cakes	30	0%



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Outbound Business Matching Missions (OBMMs) conducted in India (2018 – New Delhi and 2019 – Mumbai)



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